RE: Builders Show Opportunity Emily Zachery to: Melanie THOMAS

01/15/08 04:36 PM

Melanie,

Sorry for the delay in getting back with you. A wood grain finish would be lovely. Thanks for thinking of it!

Emily Zachery
In Support of ENERGY STAR
D&R International, Ltd.
1300 Spring Street, Suite 500
Silver Spring, MD 20910
Tel: 301-628-2075

Tel: 301-628-2075 Fax: 301-588-0854 ezachery@drintl.com

----Original Message----

From: Melanie THOMAS [mailto:MTHOMAS@gorell.com]

Sent: Tuesday, January 15, 2008 7:54 AM

To: Emily Zachery

Subject: Fw: Builders Show Opportunity

Emily,

Just my opinion, but one of our interior woodgrain finishes (Light Oak, Walnut or Cherry) would look nice in a kitchen setting, if it works with your display.

Melanie

---- Forwarded by Melanie THOMAS/Indiana/Gorell on 01/15/08 07:52 AM ----

Melanie

THOMAS/Indiana/Go

rell

"Emily Zachery"

01/15/08 07:51 AM

<ezachery@drintl.com>

CC

То

Subject

RE: Builders Show Opportunity (Document link: Melanie THOMAS)

Let me know if you get an answer on the color today. I'd like to get this order placed before day's end.

Thanks, Melanie

"Emily Zachery"
<ezachery@drintl.
com>

Τo

01/14/08 10:15 AM

"Melanie THOMAS" <MTHOMAS@gorell.com>

CC

Subject

RE: Builders Show Opportunity

Melanie,

You are correct, I do mean picture window. The size given will be the size of the window itself. I'm checking on the color question right now. We would like for the window to have an ENERGY STAR display unit label, but you

can also place a Gorell label on the window as well. Two weeks would be excellent, but as long as the window is complete by the end of January that should be fine as well.

Thank you,
Emily Zachery
In Support of ENERGY STAR
D&R International, Ltd.
1300 Spring Street, Suite 500
Silver Spring, MD 20910
Tel: 301-628-2075
Fax: 301-588-0854
ezachery@drintl.com

----Original Message----

From: Melanie THOMAS [mailto:MTHOMAS@gorell.com]

Sent: Monday, January 14, 2008 10:05 AM

To: Emily Zachery Cc: Melanie THOMAS

Subject: RE: Builders Show Opportunity

Good Morning Emily,

By fixed, I assume you want a picture, window (non-operating), correct?

Also, I will need to know if the size you gave me is the exact window size or the opening size? In terms of options, we offer an array of interior and exterior colors -- do you want to specify colors, or is that our choice? Also, how will we get credit for the window -- do we need to put any type of sign on it stating it's a Gorell? Or should the ENERGY STAR labels be on it? Finally, do you have an estimated date that you'll need it by? I'll need to give manufacturing an idea about this -- two weeks maybe?

Thanks, Mel

"Emily Zachery"
<ezachery@drintl.
com>

01/14/08 09:51 AM

То

"Melanie THOMAS" <MTHOMAS@gorell.com>

CC

Subject

RE: Builders Show Opportunity

Good Morning Melanie,

I just received the okay this morning. We would like to request an ENERGY STAR qualified 18" tall x 24" wide fixed vinyl window without grids. Shipping information will be provided a little later. If you need any additional information or if there are any problems with the request, please let me know!

Thank you, Emily Zachery In Support of ENERGY STAR D&R International, Ltd. 1300 Spring Street, Suite 500 Silver Spring, MD 20910 Tel: 301-628-2075 Fax: 301-588-0854 ezachery@drintl.com

----Original Message----

From: Melanie THOMAS [mailto:MTHOMAS@gorell.com]

Sent: Thursday, January 10, 2008 8:26 AM

To: Emily Zachery

Subject: RE: Builders Show Opportunity

Hey Emily,

Just following up...any word about this yet? Let me know.

Thanks,

Melanie Thomas Gorell Windows & Doors

1380 Wayne Ave. Indiana, PA 15701

P: 724-465-1800 Ext. 6701

F: 724-465-1894

E: mthomas@gorell.com

"Emily Zachery"
<ezachery@drintl.
com>

01/02/08 04:30 PM

"Melanie THOMAS" <MTHOMAS@gorell.com>

CC

To

Subject

RE: Builders Show Opportunity

Great to hear, Melanie! We will definitely keep you posted.

Emily Zachery
In Support of ENERGY STAR
D&R International, Ltd.
1300 Spring Street, Suite 500
Silver Spring, MD 20910
Tel: 301-628-2075
Fax: 301-588-0854
ezachery@drintl.com

----Original Message----

From: Melanie THOMAS [mailto:MTHOMAS@gorell.com]

Sent: Wednesday, January 02, 2008 4:18 PM

To: Emily Zachery

Subject: RE: Builders Show Opportunity

Emily,

We definitely want to be featured in the display, so just let me know as soon as you have more information. We can turn it around pretty quickly for you since it's just one window.

Melanie

"Emily Zachery"
<ezachery@drintl.
com>

To

01/02/08 02:58 PM

"Melanie THOMAS" <MTHOMAS@gorell.com>

CC

Subject

RE: Builders Show Opportunity

Melanie,

Thank you for following up. Unfortunately the original remodeler backed out

and we are still trying to work things out with the new remodeler. The $\ensuremath{\mathsf{good}}$

news is that it looks promising and we should have a firm commitment from them by the end of next week. I realize the difficulty this may present and

hope we can still find a way to feature Gorell's product despite the tight turn-around.

Thank you, Emily Zachery In Support of ENERGY STAR D&R International, Ltd. 1300 Spring Street, Suite 500 Silver Spring, MD 20910 Tel: 301-628-2075 Fax: 301-588-0854 ezachery@drintl.com

----Original Message----

From: Melanie THOMAS [mailto:MTHOMAS@gorell.com]

Sent: Wednesday, January 02, 2008 2:31 PM

To: Emily Zachery

Subject: RE: Builders Show Opportunity

Emily,

Any word on this yet? We will need size/style/date needed/etc. so we can begin manufacturing.

Thanks!

Melanie Thomas Gorell Windows & Doors

1380 Wayne Ave. Indiana, PA 15701

P: 724-465-1800 Ext. 6701

F: 724-465-1894

E: mthomas@gorell.com

"Emily Zachery"
<ezachery@drintl.
com>

12/11/07 03:18 PM

"Melanie THOMAS" <MTHOMAS@gorell.com>

CC

То

Subject

RE: Builders Show Opportunity

Great! Thank you, Melanie. I look forward to working with you on this!

Emily Zachery
In Support of ENERGY STAR
D&R International, Ltd.
1300 Spring Street, Suite 500
Silver Spring, MD 20910
Tel: 301-628-2075

Tel: 301-628-2075 Fax: 301-588-0854

ezachery@drintl.com <mailto:ezachery@drintl.com>

----Original Message----

From: Melanie THOMAS [mailto:MTHOMAS@gorell.com]

Sent: Tuesday, December 11, 2007 3:16 PM

To: Emily Zachery

Subject: Builders Show Opportunity

Emily,

I just wanted to let you know that we definitely want to take advantage of

the opportunity you mentioned. We'll be happy to donate a window. I am still getting feedback regarding what type of product we think might work best. I will email you tomorrow and provide our additional feedback on model info. Just wanted to give you a heads up that it's a definite YES, we will participate!

Thanks,

Melanie

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